

## Can a Business actually earn money through Social Media Channels?

digital business podcast range



## You can earn a Fortune through \$ocial Media.

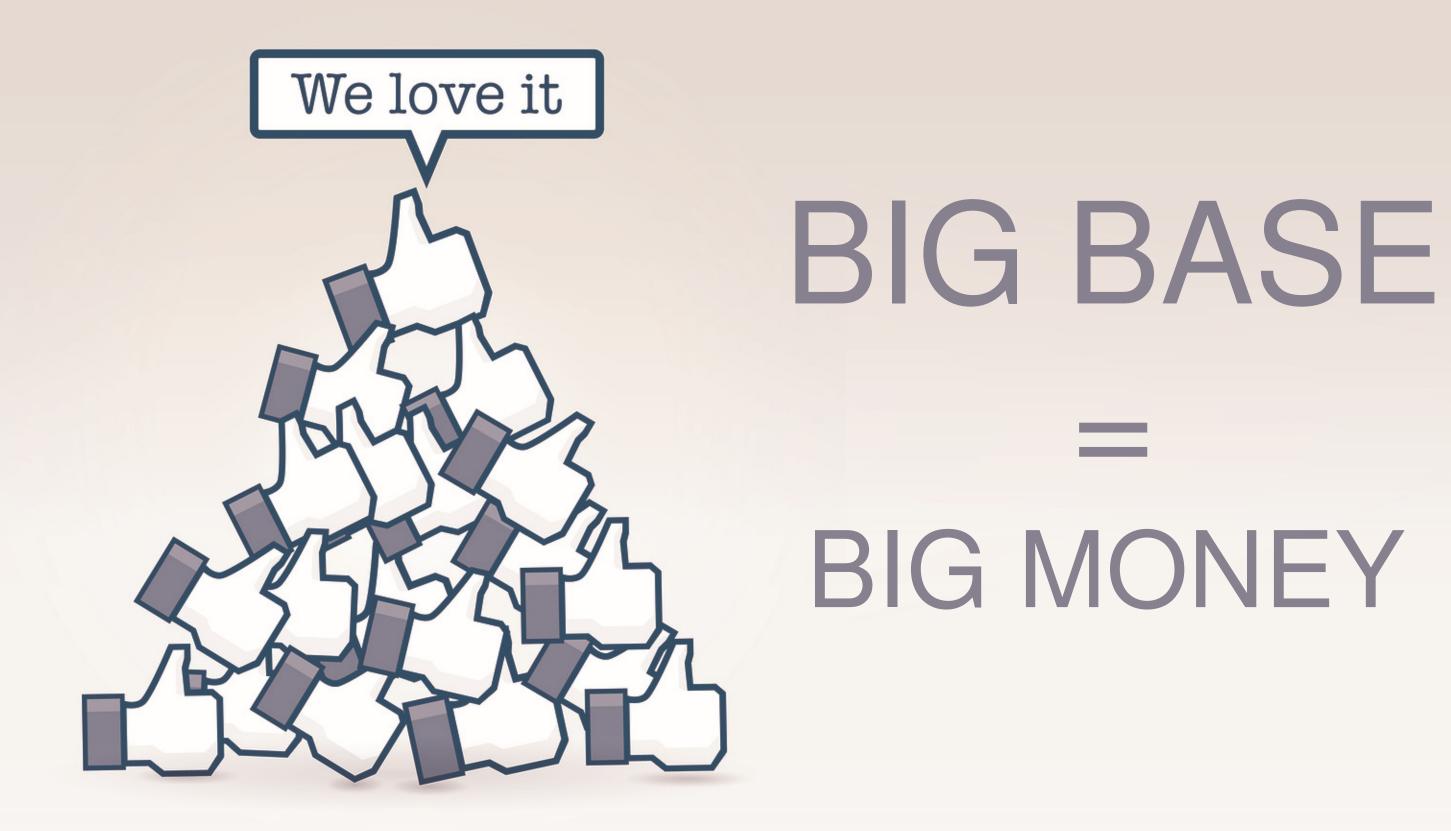








- 2 -









## The Success of Monetising Channels will depend on:

- The channels that the business is using to promote itself.
- How well that social media channel allows for monetisation.
- The quality and frequency of the content that is posted.
- How desirable the product that they are selling is.

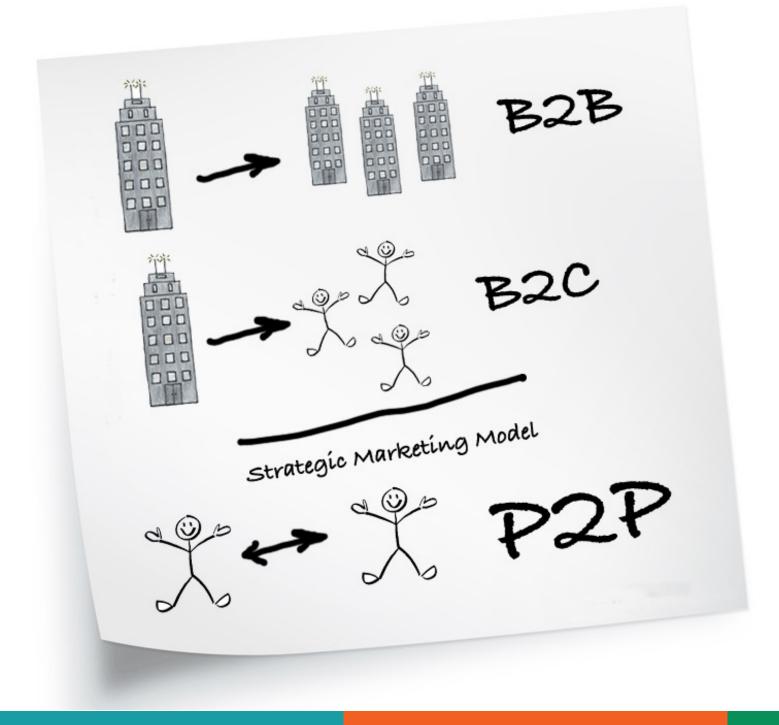
## Don't use HARD SELL on Social Media.



## **Build Relationships before the Hard-Sell**







**Business to Business** 

**Business to Consumer** 

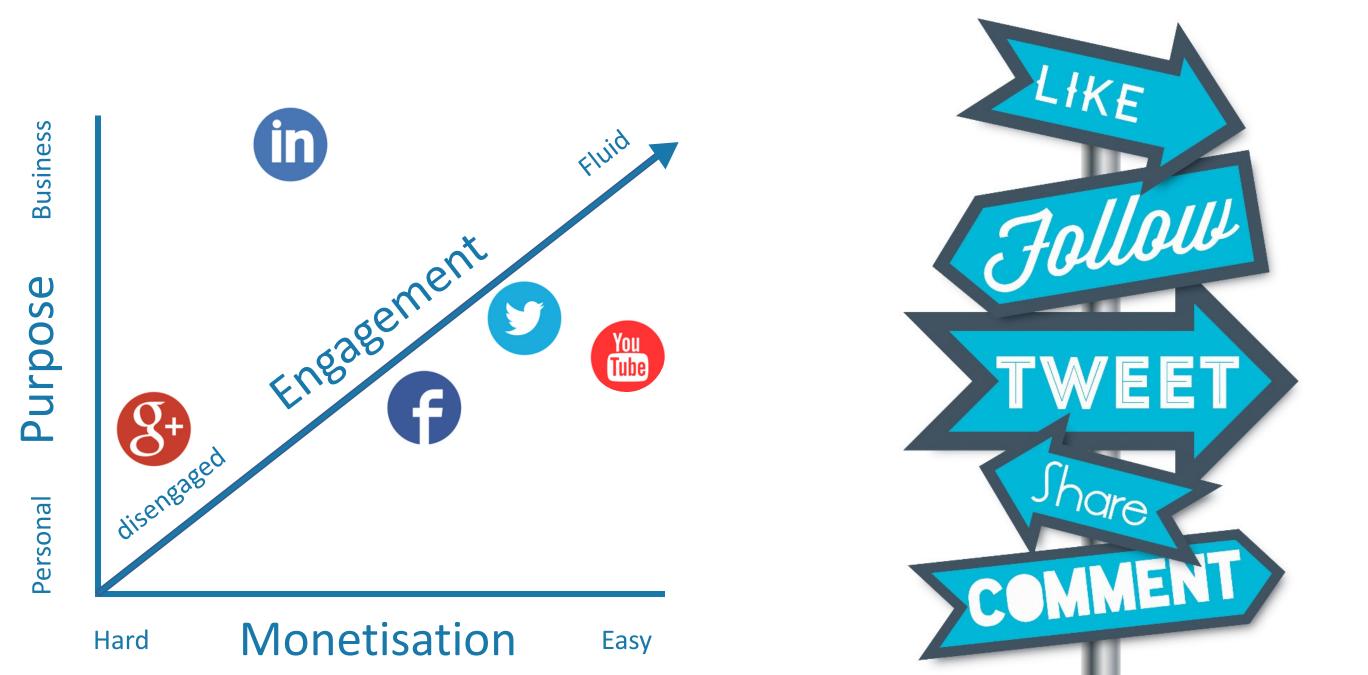
Person to Person

# B2B

## B<sub>2</sub>C

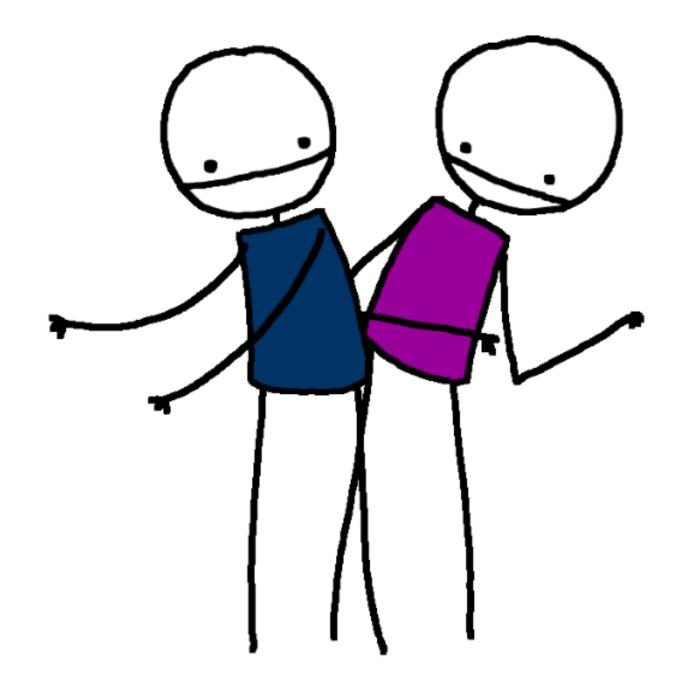
- 7 -





- 8 -





## Engagement & Monetisation go..

## Hand in Hand

- 9 -



## Key things to remember:

- Social Media is a Person to Person Relationship
- Take your time to build the Bonds & Relationships
- Build the Trust between potential Clients.

## You can make Money via Social !

- 10 -



www.umisconsultancy.com